

Some Jim Shaffer Group Performance Results

Industries and Results	Industries and Results
<p>Consumer Goods</p> <ul style="list-style-type: none"> ▪ 35% reduction in OSHA recordables ▪ 50% reduction in OSHA recordables ▪ 50% reduction in rework ▪ 27% reduction in turnover <p>Global Shipping</p> <ul style="list-style-type: none"> ▪ 23% increase in revenues (ROI: 1,447%) ▪ \$6.1 million increase in revenues (ROI: 1,660%) ▪ 25% reduction in freight claims paid ▪ 54% reduction in truck accidents <p>Manufacturing</p> <ul style="list-style-type: none"> ▪ 9% increase in productivity (ROI: 700%) in 5 months ▪ 82% reduction in OSHA recordables ▪ 11.3% increase in productivity ▪ 8% cost per pound reduction ▪ 14% improvement in RONA (Return on Net Assets) ▪ 70% reduction in product changeover time ▪ 74% reduction in product changeover time ▪ \$300K/year savings from process cycle time reduction ▪ 80% reduction in downtime ▪ 18% reduction in waste 	<p>High tech Engineering</p> <ul style="list-style-type: none"> ▪ 38% increase in on time delivery ▪ OSHA recordables reduction from 13 per year to 0 ▪ 31% reduction in total cycle time ▪ 50% reduction in scrap and rework ▪ On time delivery from 40-100% ▪ 10% reduction in productivity ▪ 30% increase in sales ▪ On time delivery up from 67% to 92% ▪ Total cycle time from 26 to 17 <p>Diversified Technology</p> <ul style="list-style-type: none"> ▪ Billing cycle reduction of 10 days ▪ 1.4 million process steps per year eliminated <p>Software Engineering</p> <ul style="list-style-type: none"> ▪ 10% reduction in turnover <p>Distribution/Logistics</p> <ul style="list-style-type: none"> ▪ 65% reduction in warehouse damage ▪ 16% improvement in productivity ▪ 63% reduction in inventory adjustments

